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# Spring Cleaning:

How to De-Clutter & Clean-Up  
Your GP Chart of Accounts





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# WELCOME!



Webinar is being recorded and will be sent out



Submit your questions in the GotoWebinar panel



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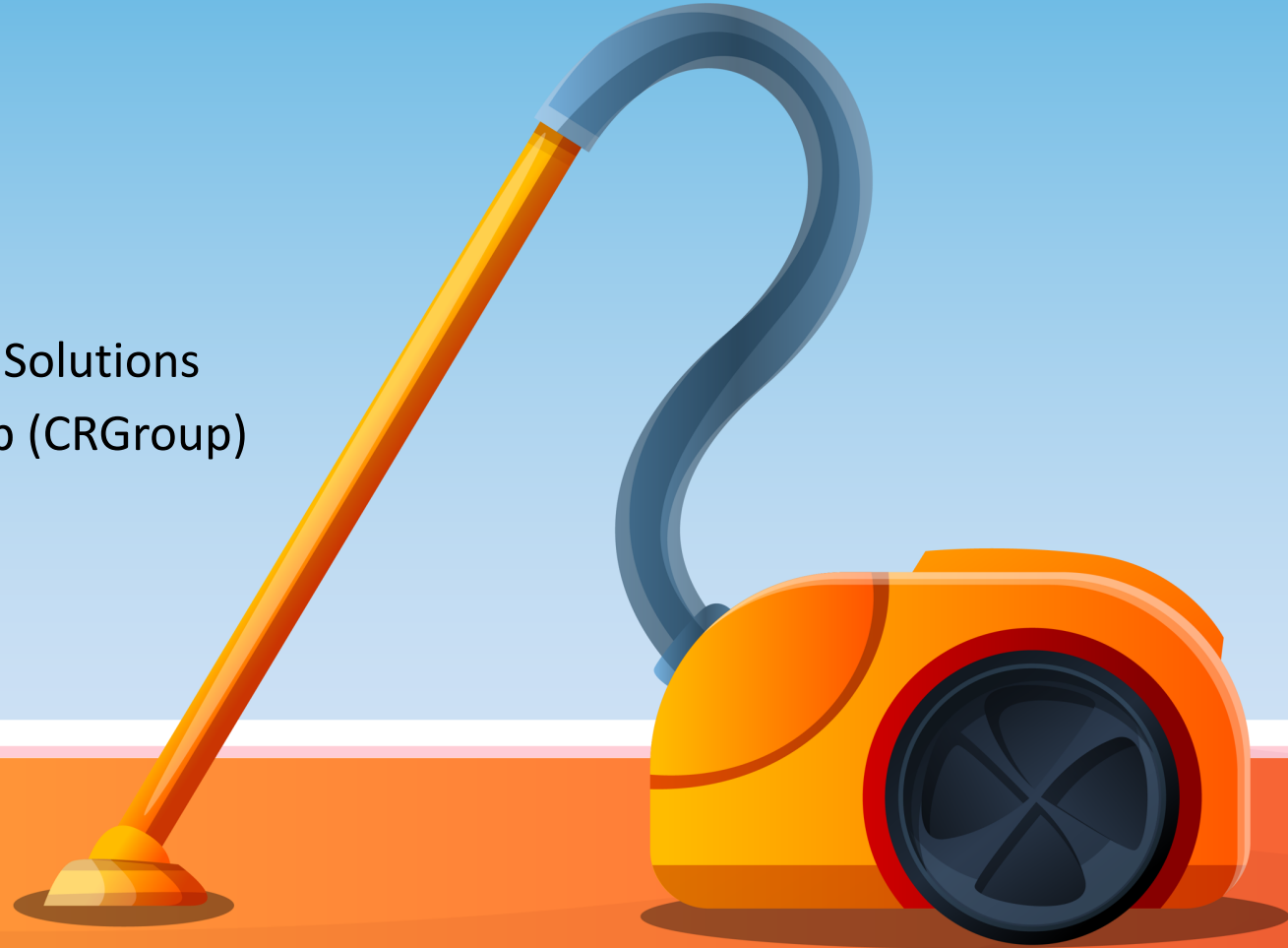


## About Me:



**John Smith**

Director, Enterprise Business Solutions  
Corporate Renaissance Group (CRGroup)





## Who We Are:

- Established 1989
- Offices globally
- Trusted Dynamics Partner
- Team of highly tenured staff certified on leading Microsoft Solutions

## What We Do:

- Management consulting
- Certified partner & reseller of Microsoft Solutions
- Experienced software developer
- Focus on end-to-end business transformation



## Transform Your Business

End-to-End Support for Microsoft Technologies

- Dynamics
- Dynamics 365
- Office 365 Power BI
- Power Apps
- SharePoint
- Teams

Leading Systems for Budgeting & Planning

- Board
- Adaptive Insights
- Rapidstart
- idu-Concept

Top Human Capital Management Solutions

- Dynamics 365 HR
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## Today's Agenda:

- How does GP get messy and what can be done?
- Best practices for a sparkling GP chart of accounts
- How to clean-up your reporting & account structure
- De-cluttering multiple companies or entities in Dynamics
- How to maintain your COA for a lasting freshness



# How Does GP Get So Messy?

- Add View
- User Preferences
- AR Summary YDA-BE Demo
- Grant Budget vs Actual
- Grant Distributions
- Grant expenses
- Demand Planner Demo
- Route Deliveries
- Professional Services Tools
- Shortcuts
- Startup
- Revenue/Expense Deferrals
- User Classes
- NON-PA USER
- POWER
- Financial Lists
- Accounts
- Account Transaction
- Checkbooks
- Trees

Excel Pivot Table Creator

Save Clear Delete Excel

Definition ID SALES NEW  
Description Sales New  
Server windows2003ypc  
OLEDB Database MSCELEXP12.8

Cube  
Dimensions  
Slicer Company Name Date by Quarter

Columns Date

Measures Base Quantity Extended Cost Freight Amount

Data Extended Price

1	Company Names	All Company
2	Date by Quarter	All Date by C
3		
4	Extended Price	Year

Intercompany transactions interfere with consolidation

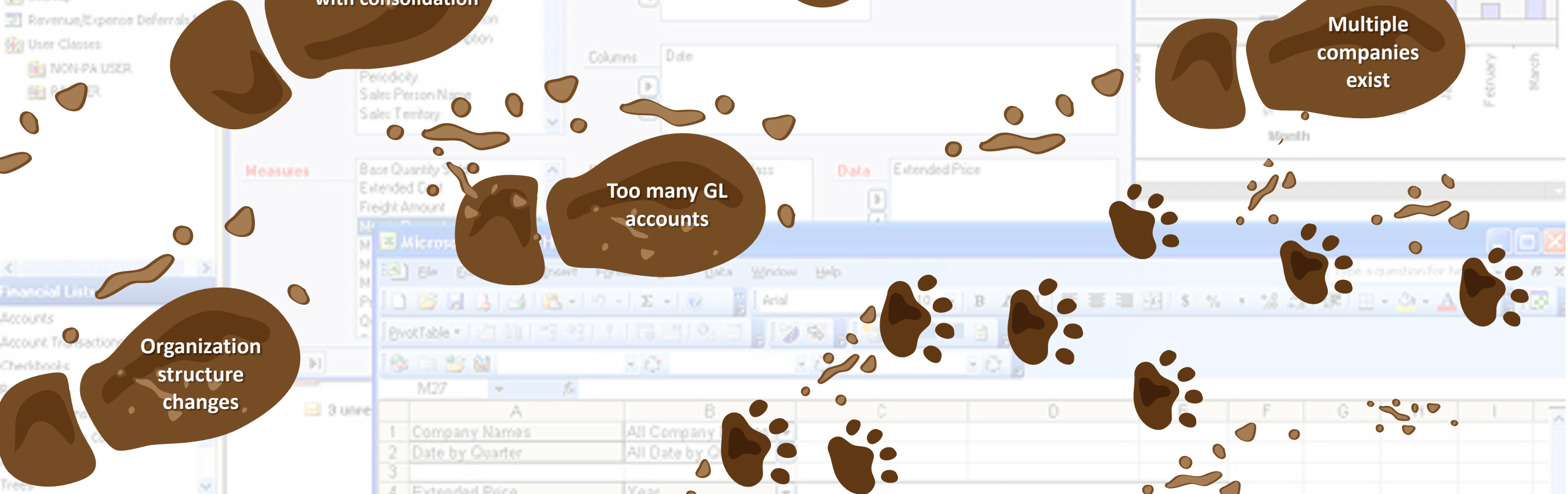
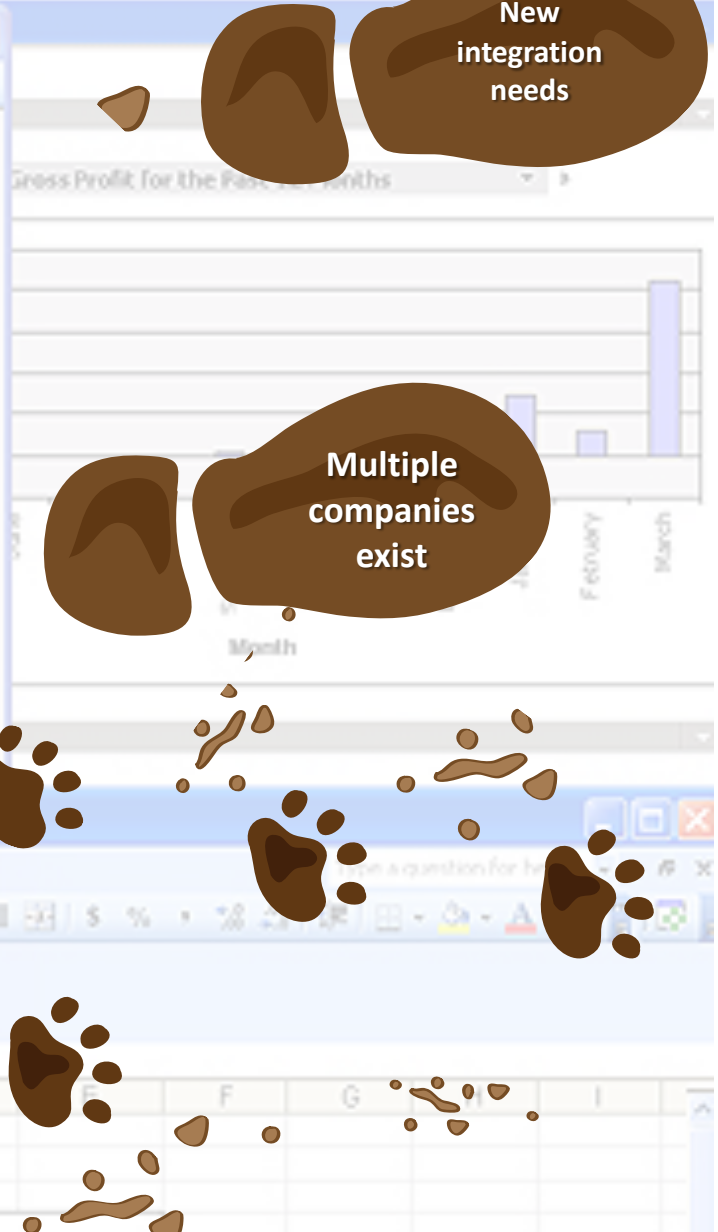
Patched reporting across multiple entities

New integration needs

Multiple companies exist

Too many GL accounts

Organization structure changes





# Reporting: Before Starting – Let's Get Things Balanced

**Need for  
information  
in the GL**

**Need for  
information in  
the subledger**





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## How to Clean it All Up: Tools for a Tidy Reporting





**Consistency** of reported information  
across business units, while ensuring  
compatibility.



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Ease of **consolidation** of information to  
satisfy management requests.



Ability to **benchmark** between different  
business units/areas/entities.



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Reduced **learning curve** due to  
commonality.





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Reduced time spent in **reconciliation**  
procedures.



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Built-in **flexibility** to allow for growth  
without sacrificing current transaction  
efficiencies



## The Many Dimensions of GP's Structure:

- GL Segment structure (maximum of 10 – Yikes)
- Account Category
- User Defined Fields 1,2,3,4 on the GL account card
- Analytical Accounting Dimensions





# COA Setup and Account Card

Account Format Setup

File Edit Tools Help sa Fabrikam, Ltd. 4/12/2017

Maximum Account Length: 66  
Maximum Segments: 10  
Account Length: [text box]  
Segments: 3

Segment:

ID	Name	Max. Length	Length	Display Width
1	Division	6	3	Standard
2	Account	6	4	Standard
3	Department	6	2	Standard

Main Segment ID: Account  
Separate with: -

OK Cancel

Account Maintenance

File Edit Tools Help sa Fabrikam, Ltd. 4/12/2017

Save Clear Delete

Account: < 000 -4100 -00 > Inactive  
Description: Sales  
Alias: S Allow Account Entry  
Category: Sales

Posting Type:  
 Balance Sheet  
 Profit and Loss

Level of Posting from Series:  
Sales: Detail  
Inventory Control: Detail  
Purchasing: Detail  
Payroll: Detail

Typical Balance:  
 Debit  
 Credit

Include in Lookup:  
Sales  
Inventory Control  
Purchasing  
Payroll

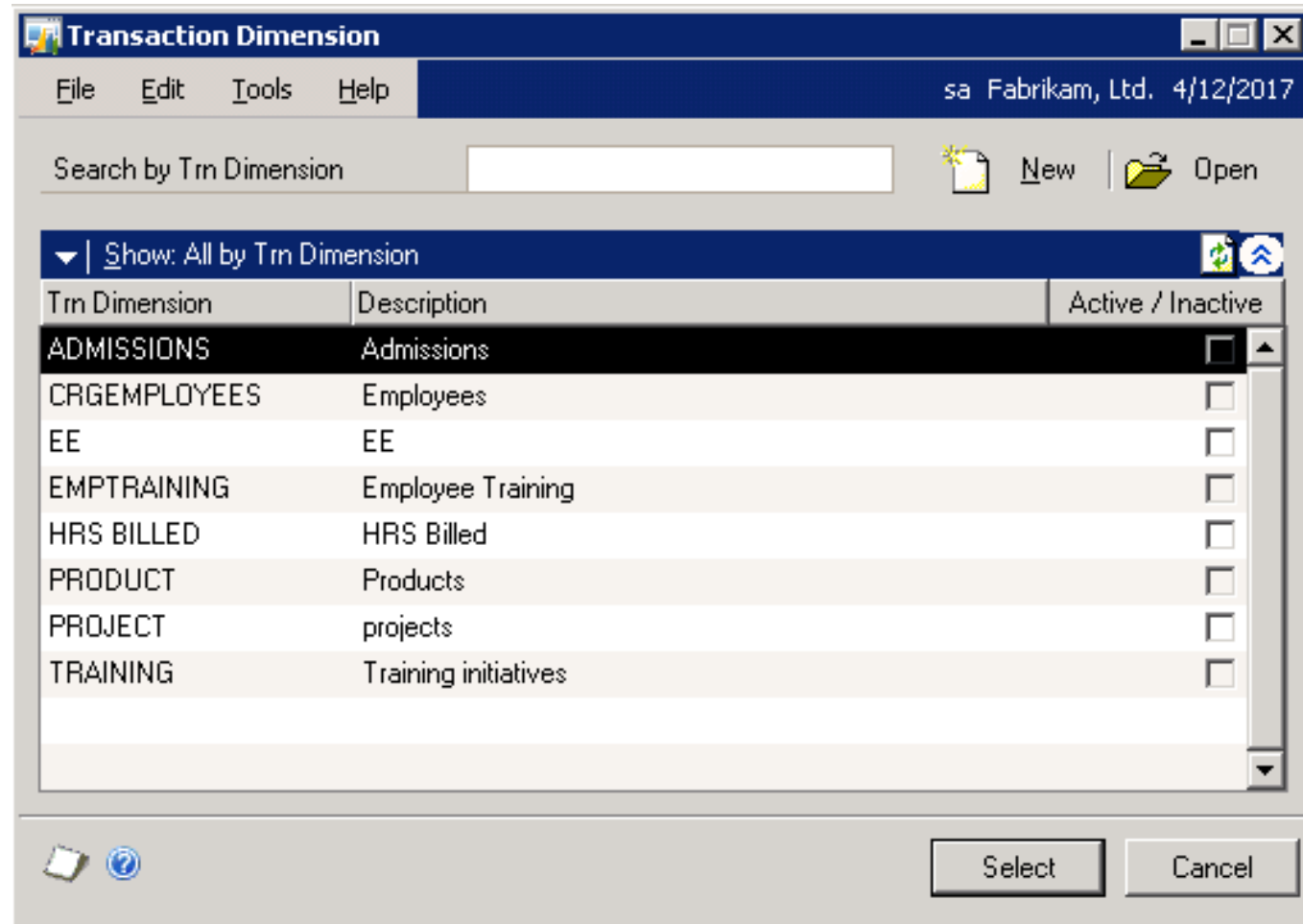
User-Defined 1  
User-Defined 2  
User-Defined 3  
User-Defined 4

Summary History Budget Analysis Currency

by Account



# Analytical Accounting





# Management Reporter “Financial Dimensions”

A	B	C	D	E	F	G	H	I	J
Row Code	Description	Format Code	Related Formulas / Rows / Units	Format Override	Normal Balance	Print Control	Column Restriction	Row Modifier	Link to Financial Dimensions
100									
130									
160									
190									
220									
250									
280									
310									
340									
370									
400									
430									
460									
490									
520									
550									
580									
610									
640									

**Dimensions** [?] [X]

(All) [Edit]

Operator (+/-)	Class	Account	Sub-Account	Account Category	User-Defined 1	Consulting Revenue By Employee	XYZ
+							
+							
+							
+							
+							
+							
+							
+							
+							

OK Cancel





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## Where Do We Start? Segment Structure!



COA Segments



AA Segments



Iron it Out





# Where Do We Start? Segment Structure!

## COA Segment:

- Think about Statutory Financial Reporting needs
- 5 maximum – more is cumbersome
- Enough digits to allow for growth
- Use for financial dimensions that are not short-term in nature
  - Natural (or Account) is always included
  - Department, Division, Business Unit, Product Line, Project







## Where Do We Start? Segment Structure!

### AA Dimensions:

- Think about Management Reporting needs
- Use for financial dimensions that are short-term in nature or subject to change





# Let's Iron Out the Order of Things

## Naturals:

- 1000 series = assets
- 2000 series = liabilities
- 3000 series = equity
- 4000 series = revenue
- 5000 series = cost of good sold
- 6000 series = salaries and benefits
- 7000 series = operating expenses
- 8000 series = non-operating items
- 9000 series = unit accounts

Same logic is needed across ALL companies





# Polish and Shine the Groupings in Each Segment

## Divisions:

- 100 series = G&A
- 200 series = Sales & Marketing
- 300 series = R&D

## Departments:

- 100 = Finance
  - 110 = HR
  - 120 = IT
  - 200 = Field Sales
  - 210 = Inside Sales
  - 220 = Marketing
- G&A
- Sales & Marketing





## Let's Stop Hoarding Companies in GP

- Multiple companies in GP?
- Using multiple GP accounts
- Logging in and out of GP
- ZERO streamlined reporting





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**Let's Look at Some  
Add-Ons for GP  
That Can Help...**





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### **CRG Changer™**

Change, merge & combine codes, ID's and data in GP.



### **CRG AA Tools™**

Add-on functionality to simplify the management of GP Analytical Accounting



### **CRG Re-Formatter™**

Re-format your Dynamics GP account framework.



### **CRG Company Combiner™**

Combine multiple companies in Dynamics GP





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Award-Winning employee performance management for Dynamics  
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### Budgeting & Planning Solutions

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[crgroup.com/better-budgeting](http://crgroup.com/better-budgeting)

### CRG Cost Allocator & CRG FlexABM

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# Questions?







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## Contact Us!

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